U S WEST, Inc.
Suite 700
1020 Nineteenth Street, NW
Washington, DC 20036
202 429-3131
FAX 202 295-5157

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USWEST

OCT - 9 1996

BB Nugent Executive Director-Federal Regulatory FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

EX PARTE

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October 9, 1996

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Mr. William F. Caton Acting Secretary Federal Communications Commission 1919 M Street, NW, Room 222, SC-1170 Washington, DC 20554 FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

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RE: CO

CC Docket 93-162

Response to Questions re: June 8, 1994 Ex Parte

Dear Mr. Caton:

Attached are two copies of material that was sent today to Mr. David Sieradski of the Competitive Pricing Division, at his request. In accordance with Commission Rule 1.1206(a)(1), this material is being filed with your office for inclusion in the public record.

Acknowledgment and date of receipt of this submission are requested. A duplicate of this letter is provided for this purpose.

Sincerely,

B. B. Nugent

Attachments

cc: Mr. David Sieradski

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

BB Nugent Executive Director-Federal Regulatory

October 9, 1996

Mr. David Sieradski
Chief, Legal Branch
Competitive Pricing Division
Common Carrier Bureau
Federal Communications Commission
1919 M Street, NW, Room 518
Washington, DC 20554

RE:

CC Docket No. 93-162

Response to Questions re: June 8, 1994 Ex Parte

Dear Mr. Sieradski:

As requested, the following is a description of how to calculate the price for U S WEST Communications' (USWC) Self Healing Alternative Route Protection (SHARP) service; specifically, how the price was calculated for Attachment No. 1.

USWC's SHARP service is provided as an add-on protection to our DS3 Service. That is, one must first purchase the DS3 Service before obtaining the SHARP. If there wasn't a DS3 Service there would be nothing to protect. As displayed on Attachment No. 1 the rates for SHARP are charged on a Per Channel Termination basis. That is, if only three DS3 Channel Terminations on a DS3 System Capacity of 12 have SHARP applied (the quantity is determined by the DS3 customer), the SHARP rate would only apply three times. If, however, the DS3 customer wanted all 12 Channel Terminations of a DS3 System Capacity of 12 to be protected by SHARP, then the SHARP rate would apply 12 times.

SHARP is comprised of both recurring and nonrecurring rates. The rates demonstrated in Attachment No. 1 reflect recurring rates only. The rates for SHARP (which is in addition to any channel termination rates) are as follows:

SELF HEALING ALTERNATE ROUTE PROTECTION (SHARP)

NONRECURRING CHARGES

	NON-PLAN	ZONE 1	ZONE 2	ZONE 3
MONTHLY	\$313.25	\$313.25	\$313.25	\$313.25
12 MONTH	\$313.25	\$313.25	\$313.25	\$313.25
24 MONTH	\$313.25	\$313.25	\$313.25	\$313.25
36 MONTH	\$313.25	\$313.25	\$313.25	\$313.25
60 MONTH	\$313.25	\$313.25	\$313.25	\$313.25
120 MONTH	\$313.25	\$313.25	\$313.25	\$313.25



MONTHLY RATES

	NON-PLAN	ZONE 1	ZONE 2	ZONE 3
MONTHLY	\$250.00	\$250.00	\$250.00	\$250.00
12 MONTH	\$242.00	\$242.00	\$242.00	\$242.00
24 MONTH	\$235.00	\$235.00	\$235.00	\$235.00
36 MONTH	\$225.00	\$225.00	\$225.00	\$225.00
60 MONTH	\$200.00	\$200.00	\$200.00	\$200.00
120 MONTH	\$200.00	\$200.00	\$200.00	\$200.00

The methodology used to determine the DS3 Channel Termination W/SHARP rates is as follows:

IOI	OWS.		
		Example 1	Example 2
		DS3 Cap 3 Optical 12 Month	DS3 Cap 12 Optical 60 Month
1.	Select the applicable DS3 Service without SHARP		
	(a) Select Electrical (EL) or Optical (OP)	OP	OP
	(b) Select the appropriate plan (Monthly, 12, 24, 36 month etc.)	12 Month	60 Month
	(c) Select the appropriate capacity (Cap 1,2,3,6,9 etc.)	Cap 3	Cap 12
2.	Obtain the price for the DS3 Service from the "PRICE" column	\$1,899.00	\$3,341.00
3.	Determine the appropriate SHARP price		
	(a) select the appropriate (MONTHLY RATE" for SHARP based on the Term Plan (Monthly, 12, 24, 36, 60 or 120 month) and the ZONE. All prices in Attachment No. 1 are from the "NON-PLAN" category.	\$242	\$200

Mr. David Sieradski October 9, 1996 Page 3 DOCKET FILE COPY ORIGINAL

4.	Multiply the amount of Channel Terminations (shown as Cap 3, 12, 36, etc.) times the SHARP rate	\$242 <u>x_3</u> \$726	\$200 <u>x 12</u> \$2,400
5.	Add the total price from "2" above to the total SHARP price developed in "4" above.	\$1,899.00 + 726.00 \$2,625.00	\$3,341.00 + \$2,400.00 \$5,741.00
6.	The total in 5 above is entered into the appropriate DS3 Channel Termination W/ SHARP "PRICE."	\$2,625.00	\$5,741.00

Acknowledgment and date of receipt of this transmission are requested. A duplicate letter is attached for this purpose.

Please call if you have any questions or need additional information.

Sincerely, BB Nugent

Attachments

cc: Ms. Carol Canteen

		CIRCUIT			NEL TERMIN		MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST
DC1 Comics									
DS1 Service	2.4200	6217.00	#120.25	1 2611	¢110.20	C O4 52	E E E O A	£100 (0	6 25 72
Monthly	2.4399	\$317.80	\$130.25 \$151.15	1.2611	\$119.20	\$94.52 \$04.52	5.5584	\$198.60	\$35.73
36 months	2.5070	\$378.93 \$373.41	\$151.15 \$156.12	1.1729	\$110.86	\$94.52 \$04.52	4.7337	\$268.07	\$56.63
60 Months	2.3854	\$372.41	\$156.12	1.0719	\$101.32	\$94.52	4.4008	\$ 271.09	\$ 61.60
DS1 W/SHARP	2 1220	e252.00	¢166.22	1 1920	¢154.40	£120.50	E E E O A	¢100 (0	625 72
Monthly	2.1230	\$353.09	\$166.32	1.1830	\$154.49	\$130.59	5.5584	\$198.60	\$35.73
36 months	2.1983	\$411.57	\$187.22	1.0989	\$143.50	\$130.59	4.7337	\$268.07	\$56.63
60 Months	2.0938	\$402.41	\$192.19	1.0056	\$ 131.32	\$130.59	4.4008	\$271.09	\$ 61.60
DS3 Monthly - EL	,								
Cap 1	1.8074	\$2,001.00	\$1,107.12	2.0743	\$1,300.00	\$626.72	1.4592	\$701.00	\$480.40
Cap 2	1.7831	\$2,957.00	\$1,658.36	1.9152	\$2,256.00	\$1,177.97	1.4592	\$701.00	\$480.40
Cap 3	1.8515	\$3,309.00	\$1,787.17	1.9957	\$2,608.00	\$1,306.78	1.4592	\$701.00	\$480.40
Cap 6	1.9930	\$4,641.00	\$2,328.65	2.1317	\$3,940.00	\$1,848.26	1.4592	\$701.00	\$480,40
Cap 9	2.0869	\$6,420.00	\$3,076.38	2.2030	\$5,719.00	\$2,595.98	1.4592	\$701.00	\$480.40
Cap 12	2.1360	\$8,260.00	\$3,867.06	2.2320	\$7,559.00	\$3,386.66	1.4592	\$701.00	\$480.40
Cap 24	2.2017	\$15,181.00	\$6,895.19	2.2573	\$14,480.00	\$6,414.80	1.4592	\$701.00	\$480.40
Cap 36	2.0772	\$20,601.00	\$9,917.86	2.1086	\$19,900.00	\$9,437.46	1.4592	\$701.00	\$480.40
DS3 Monthly - OP		ŕ	•		ŕ	•			-
Cap 2	1.6647	\$2,578.00	\$1,548.63	1.7571	\$1,877.00	\$1,068.23	1.4592	\$701.00	\$480.40
Cap 3	1.7311	\$2,658.00	\$1,535.47	1.8548	\$1,957.00	\$1,055.08	1.4592	\$701.00	\$480.40
Cap 6	1.8989	\$3,484.00	\$1,834.76	2.0548	\$2,783.00	\$1,354.37	1.4592	\$701.00	\$480.40
Cap 9	1.8173	\$3,688.00	\$2,029.44	1.9283	\$2,987.00	\$1,549.04	1.4592	\$701.00	\$480.40
Cap 12	1.9564	\$4,877.00	\$2,492.89	2.0750	\$4,176.00	\$2,012.49	1.4592	\$701.00	\$480.40
Cap 18	2.2911	\$7,206.00	\$3,145.25	2.4410	\$6,505.00	\$2,664.85	1.4592	\$701.00	\$480.40
Cap 24	2.1245	\$8,270.00	\$3,892.63	2.2182	\$7,569.00	\$3,412.24	1.4592	\$701.00	\$480.40
Cap 36	2.1628	\$11,932.00	\$5,516.97	2.2299	\$11,231.00	\$5,036.57	1.4592	\$701.00	\$480.40
DS3 W/SHARP Me	onthly - EL	·	•		•	•			•
Cap 1	1.8156	\$2,251.00	\$1,239.80	2.0411	\$1,550.00	\$759.40	1.4592	\$701.00	\$480.40
Cap 2	1.7970	\$3,457.00	\$1,923.72	1.9095	\$2,756.00	\$1,443.33	1.4592	\$701.00	\$480.40
Cap 3	1.8575	\$4,059.00	\$2,185.21	1.9697	\$3,358.00	\$1,704.82	1.4592	\$701.00	\$480.40
Cap 6	1.9653	\$6,141.00	\$3,124.73	2.0572	\$5,440.00	\$2,644.34	1.4592	\$701.00	\$480.40
Cap 9	2.0302	\$8,670.00	\$4,270.50	2.1026	\$7,969.00	\$3,790.10	1.4592	\$701.00	\$480.40

	CIRCUIT DIRECT				NEL TERMIN		MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT
<u>SERVICE</u>	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST
Can 12	2.0626	\$11,260.00	\$5,459.22	2.1208	\$10,559.00	\$4 ,978.82	1.4592	\$7 01.00	\$480.40
Cap 12 Cap 24	2.1014	\$11,260.00 \$21,181.00	\$3,439.22 \$10,079.51	2.1208	\$10,339.00 \$20,480.00	\$9,599.12	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
Cap 36	2.0144	\$29,601.00	\$10,079.31 \$14,694.34	2.0332	\$28,900.00	\$14,213.94	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
DS3 W/SHARP N		\$29,001.00	\$14,034.34	2.0332	\$20,700.00	\$14,213.94	1,4372	\$701.00	\$460.40
Cap 2	1.6968	\$3,078.00	\$1,813.99	1.7824	\$2,377.00	\$1,333.59	1.4592	\$701.00	\$480.40
Cap 2	1.7626	\$3,408.00 \$3,408.00	\$1,933.51	1.8629	\$2,707.00 \$2,707.00	\$1,333.32 \$1,453.12	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
Cap 6	1.8945	\$4,984.00	\$1,933.31 \$2,630.84	1.9917	\$4,283.00	\$1,455.12 \$2,150.45	1.4592	\$701.00 \$701.00	\$480.40
Cap 9	1.8421	\$5,938.00	\$3,223.56	1.9091	\$4,283.00 \$5,237.00	\$2,130.43 \$2,743.16	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
Cap 12	1.9283	\$7,877.00	\$3,223.30 \$4,085.05	1.9908	\$3,237.00 \$7,176.00	\$2,743.10 \$3,604.65	1,4592	\$701.00 \$701.00	\$480.40 \$480.40
Cap 18	2.1155	\$11,706.00	\$5,533.49	2.1779	\$11,005.00	\$5,053.09	1.4592	\$701.00 \$701.00	\$480.40
Cap 18 Cap 24	2.0164	\$11,700.00	\$3,333.4 3 \$7,076.95	2.0570	\$11,003.00 \$13,569.00	\$6,596.56	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
-	2.0335	\$20,932.00	\$10,293.45	2.0616	\$13,369,00 \$20,231.00	•	1.4592	\$701.00 \$701.00	\$480.40 \$480.40
Cap 36 DS3 12 Months - 1		\$20,932.00	\$10,293.43	2.0010	\$20,231.00	\$9,813.05	1.4392	\$701.00	34 60.40
Cap 1	1.7409	\$1,985.00	\$1,140.22	2.0121	\$1,261.00	\$626.72	1,4099	\$724.00	\$513.50
_	1.7409	\$1,983.00 \$2,912.00	\$1,140.22 \$1,691.47	1.8574	\$1,281.00 \$2,188.00	\$026.72 \$1,177.97	1,4099	\$724.00 \$724.00	\$513.50 \$513.50
Cap 2	1.7216	•	•	1.9361	\$2,188.00 \$2,530.00	\$1,177.97 \$1,306.78	1,4099	\$724.00 \$724.00	\$513.50 \$513.50
Cap 3		\$3,254.00 \$4.542.00	\$1,820.28 \$2,361.75	2.0663	•	•	1,4099	\$724.00 \$724.00	\$513.50 \$513.50
Cap 6	1.9236	\$4,543.00 \$6,375.00	•	2.1383	\$3,819.00 \$5,651.00	\$1,848.26 \$2,505.08			
Cap 9	2.0180	\$6,275.00	\$3,109.48 \$3,000.16		\$5,551.00 \$7,337.00	\$2,595.98 \$2,396.66	1.4099	\$724.00 \$724.00	\$513.50
Cap 12	2.0668	\$8,061.00	\$3,900.16	2.1664	\$7,337.00	\$3,386.66	1.4099	\$724.00 \$724.00	\$513.50
Cap 24	2.1333	\$14,780.00	\$6,928.30	2.1912	\$14,056.00	\$6,414.80	1.4099	\$724.00	\$513.50
Cap 36	2.0123	\$20,024.00	\$9,950.96	2.0450	\$19,300.00	\$9,437.46	1.4099	\$724.00	\$ 513.50
DS3 12 Months - 0		*****	41 501 50	1 5000	#1 000 00	41.040.00	1 1000	4504.00	A 5 1 6 5 6
Cap 2	1.6084	\$2,544.00	\$1,581.73	1.7038	\$1,820.00	\$1,068.23	1.4099	\$724.00	\$ 513.50
Cap 3	1.6722	\$2,623.00	\$1,568.57	1.7999	\$1,899.00	\$1,055.08	1.4099	\$724.00	\$ 513.50
Cap 6	1.8320	\$3,422.00	\$1,867.86	1.9921	\$2,698.00	\$1,354.37	1.4099	\$724.00	\$ 513.50
Cap 9	1.7566	\$3,623.00	\$2,062.54	1.8715	\$2,899.00	\$1,549.04	1.4099	\$724.00	\$ 513.50
Cap 12	1.8911	\$4,777.00	\$2,525.99	2.0139	\$4,053.00	\$2,012.49	1.4099	\$724.00	\$ 513.50
Cap 18	2.2156	\$7,042.00	\$3,178.35	2.3709	\$6,318.00	\$2,664.85	1.4099	\$724.00	\$ 513. 5 0
Cap 24	2.0559	\$8,071.00	\$ 3,925.73	2.1531	\$7,347.00	\$ 3,412.24	1,4099	\$724.00	\$ 513.50
Cap 36	2.0938	\$11,621.00	\$5,550.07	2.1636	\$10,897.00	\$5,036.57	1.4099	\$724.00	\$ 513.50
DS3 W/SHARP 12									
Cap 1	1.7495	\$2,227.00	\$1,272.90	1.9792	\$1,503.00	\$759.40	1.4099	\$724.00	\$ 513.50
Cap 2	1.7355	\$3,396.00	\$1,956.83	1.8513	\$2,672.00	\$1,443.33	1,4099	\$724.00	\$ 513.50

	CIRCUIT		CHAN	CHANNEL TERMINATION			MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST	ŧ	DIRECT
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST
Cap 3	1.7942	\$3,980.00	\$2,218.32	1.9099	\$3,256.00	\$1,704.82	1.4099	\$724.00	\$ 513.50
Cap 6	1.8985	\$5,995.00	\$3,157.83	1.9933	\$5,271.00	\$2,644.34	1.4099	\$724.00	\$ 513.50
Cap 9	1.9642	\$8,453.00	\$4,303.60	2.0393	\$7,729.00	\$3,790.10	1.4099	\$724.00	\$ 513.50
Cap 12	1.9964	\$10,965.00	\$5,492.32	2.0569	\$10,241.00	\$4,978.82	1.4099	\$724.00	\$ 513.50
Cap 24	2.0359	\$20,588.00	\$10,112.62	2.0694	\$19,864.00	\$9,599.12	1.4099	\$724.00	\$ 513.50
Cap 36	1,9512	\$28,736.00	\$14,727.44	1.9707	\$28,012.00	\$14,213.94	1.4099	\$724.00	\$ 513.50
DS3 W/SHARP 1		,							
Cap 2	1.6393	\$3,028.00	\$1,847.09	1.7277	\$2,304.00	\$ 1,333.59	1.4099	\$724.00	\$ 513.50
Cap 3	1.7029	\$3,349.00	\$1,966.61	1.8065	\$2,625.00	\$1,453.12	1.4099	\$724.00	\$ 513.50
Cap 6	1.8296	\$4,874.00	\$2,663.94	1.9298	\$4,150.00	\$2,150.45	1.4099	\$724.00	\$ 513.50
Cap 9	1.7813	\$5,801.00	\$3,256.66	1.8508	\$5,077.00	\$2,743.16	1.4099	\$724.00	\$ 513.50
Cap 12	1.8652	\$7,681.00	\$4,118.15	1.9300	\$6,957.00	\$3,604.65	1.4099	\$724.00	\$513.50
Cap 18	2.0476	\$11,398.00	\$5,566.59	2.1124	\$10,674.00	\$5,053.09	1.4099	\$724.00	\$513.50
Cap 24	1.9520	\$13,879.00	\$7,110.05	1.9942	\$13,155.00	\$ 6, 5 96.56	1.4099	\$724.00	\$ 513.50
Cap 36	1.9690	\$20,333.00	\$10,326.55	1.9983	\$19,609.00	\$9,813.05	1.4099	\$724.00	\$ 513.50
DS3 24 Months -		,	ŕ						
Cap 1	1.8000	\$1,998.00	\$1,110.02	1.9498	\$1,222.00	\$626.72	1.6056	\$776.00	\$483.30
Cap 2	1.7432	\$2,896.00	\$1,661.27	1.7997	\$2,120.00	\$1,177.97	1.6056	\$776.00	\$483.30
Cap 3	1.8027	\$3,227.00	\$1,790.08	1.8756	\$2,451.00	\$1,306.78	1.6056	\$776.00	\$483.30
Cap 6	1.9215	\$4,480.00	\$2,331.55	2.0040	\$3,704.00	\$1,848.26	1.6056	\$776.00	\$483.30
Cap 9	1.9975	\$6,151.00	\$3,079.28	2.0705	\$5,375.00	\$2,595.98	1.6056	\$776.00	\$483.30
Cap 12	2.0362	\$7,880.00	\$3,869.96	2.0976	\$7,104.00	\$3,386.66	1.6056	\$7 76.00	\$483.30
Cap 24	2.0852	\$14,384.00	\$6,898.10	2.1213	\$13,608.00	\$ 6,414.80	1.6056	\$776.00	\$483.30
Cap 36	1.9632	\$19,476.00	\$9,920.76	1.9815	\$18,700.00	\$9,437.46	1.6056	\$ 776.00	\$483.30
DS3 24 Months -		,	•						
Cap 2	1.6377	\$2,541.00	\$1,551.53	1.6523	\$1,765.00	\$1,068.23	1.6056	\$776.00	\$483.30
Cap 3	1.7005	\$2,616.00	\$1,538.37	1.7439	\$1,840.00	\$1,055.08	1.6056	\$776.00	\$483.30
Cap 6	1.8442	\$3,389.00	\$1,837.66	1.9293	\$2,613.00	\$1,354.37	1.6056	\$776.00	\$483.30
Cap 9	1.7655	\$3,588.00	\$2,032.34	1.8153	\$2,812.00	\$1,549.04	1.6056	\$776.00	\$483.30
Cap 12	1.8856	\$4,706.00	\$2,495.79	1.9528	\$3,930.00	\$2,012.49	1.6056	\$776.00	\$483.30
Cap 12 Cap 18	2.1886	\$6,890.00	\$3,148.15	2.2943	\$6,114.00	\$2,664.85	1.6056	\$776.00	\$483.30
Cap 18 Cap 24	2.0280	\$7,900.00	\$3,895.53	2.0878	\$7,124.00	\$3,412.24	1.6056	\$776.00	\$483.30
Cap 36	2.0540	\$11,338.00	\$5,519.87	2.0971	\$10,562.00	\$5,036.57	1.6056	\$776.00	\$483.30
Cap 30	2.0540	411,550.00	+-,		•	•		ķ	

		CIRCUIT		CHAN	CHANNEL TERMINATION			MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT	
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST	
DS3 W/SHARI	P 24 Months - EL									
Cap 1	1.7969	\$2,233.00	\$1,242.70	1.9186	\$1,457.00	\$759.40	1.6056	\$776.00	\$483.30	
Cap 2	1.7471	\$3,366.00	\$1,926.63	1.7945	\$2,590.00	\$1,443.33	1.6056	\$776.00	\$483.30	
Cap 3	1.7970	\$3,932.00	\$2,188.12	1.8512	\$3,156.00	\$1,704.82	1.6056	\$776.00	\$483.30	
Cap 6	1.8832	\$5,890.00	\$3,127.63	1.9339	\$5,114.00	\$2,644.34	1.6056	\$776.00	\$483.30	
Cap 9	1.9343	\$8,266.00	\$4,273.40	1.9762	\$7,490.00	\$3,790.10	1.6056	\$776.00	\$483.30	
Cap 12	1.9589	\$10,700.00	\$5,462.12	1.9932	\$9,924.00	\$4,978.82	1.6056	\$776.00	\$483.30	
Cap 24	1.9860	\$20,024.00	\$10,082.42	2.0052	\$19,248.00	\$9,599.12	1.6056	\$776.00	\$483.30	
Cap 36	1.9008	\$27,936.00	\$14,697.24	1.9108	\$27,160.00	\$14,213.94	1.6056	\$776.00	\$483.30	
-	P 24 Months - OP	,	,== ,== : == :		· · · · · · · · · · · · · · · · · · ·	•		*	•	
Cap 2	1.6572	\$3,011.00	\$1,816.89	1.6759	\$2,235.00	\$1,333.59	1.6056	\$776.00	\$483.30	
Cap 3	1.7150	\$3,321.00	\$1,936.41	1.7514	\$2,545.00	\$1,453.12	1.6056	\$776.00	\$483.30	
Cap 6	1.8221	\$4,799.00	\$2,633.74	1.8708	\$4,023.00	\$2,150.45	1.6056	\$776.00	\$483.30	
Cap 9	1.7676	\$5,703.00	\$3,226.46	1.7961	\$4,927.00	\$2,743.16	1.6056	\$776.00	\$483.30	
Cap 12	1.8410	\$7,526.00	\$4,087.95	1.8726	\$6,750.00	\$3,604.65	1.6056	\$776.00	\$483.30	
Cap 18	2.0085	\$11,120.00	\$5,536.39	2.0471	\$10,344.00	\$5,053.09	1.6056	\$776.00	\$483.30	
Cap 24	1.9125	\$13,540.00	\$7,079.85	1.9349	\$12,764.00	\$6,596.56	1.6056	\$776.00	\$483.30	
Cap 36	1.9228	\$19,798.00	\$10,296.35	1.9384	\$19,022.00	\$9,813.05	1.6056	\$776.00	\$48 3.30	
DS3 36 Months	- EL							j.		
Cap 1	1.7297	\$1,920.00	\$1,110.02	1.8669	\$1,170.00	\$626.72	1.5518	\$750.00	\$483.30	
Cap 2	1.6734	\$2,780.00	\$1,661.27	1.7233	\$2,030.00	\$1,177.97	1.5518	\$750.00	\$483.30	
Cap 3	1.7306	\$3,098.00	\$1,790.08	1.7968	\$2,348.00	\$1,306.78	1.5518	\$750.00	\$483.30	
Cap 6	1.8434	\$4,298.00	\$2,331.55	1.9196	\$3,548.00	\$1,848.26	1.5518	\$750.00	\$48 3.30	
Cap 9	1.9154	\$5,898.00	\$3,079.28	1.9831	\$5,148.00	\$2,595.98	1.5518	\$750.00	\$483.30	
Cap 12	1.9520	\$7,554.00	\$3,869.96	2.0091	\$6,804.00	\$3,386.66	1.5518	\$ 750.00	\$483.30	
Cap 24	1.9982	\$13,784.00	\$6,898 .10	2.0319	\$13,034.00	\$ 6,414.80	1.5518	\$750.00	\$483.30	
Cap 36	1.8798	\$18 ,649.00	\$9,920.76	1.8966	\$17,899.00	\$ 9,437.46	1.5518	\$75 0.00	\$483.30	
DS3 36 Months			•							
Cap 2	1.5726	\$2,440.00	\$1,551.53	1.5821	\$1,690.00	\$1,068.23	1.5518	\$750.00	\$483.30	
Cap 3	1.6322	\$2,511.00	\$1,538.37	1.6691	\$1,761.00	\$1,055.08	1.5518	\$750.00	\$483.30	
Cap 6	1.7718	\$3,256.00	\$1,837.66	1.8503	\$2,506.00	\$1,354.37	1.5518	\$750.00	\$483.30	
Cap 9	1.6921	\$3,439.00	\$2,032.34	1.7359	\$2,689.00	\$1,549.04	1.5518	\$750.00	\$483.30	
Cap 12	1.8062	\$4,508.00	\$ 2, 4 95.79	1.8673	\$3,758.00	\$ 2,012.49	1.5518	\$75 0.00	\$483.30	

	CIRCUIT			CHAN	CHANNEL TERMINATION			MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT	
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST	
Cap 18	2.0974	\$6,603.00	\$3,148.15	2.1964	\$5,853.00	\$2,664.85	1.5518	\$750.00	\$483.30	
Cap 24	1.9412	\$7,562.00	\$3,895.53	1.9963	\$6,812.00	\$3,412.24	1.5518	\$750.00	\$483.30	
Cap 36	1.9664	\$10,854.00	\$5,519.87	2.0061	\$10,104.00	\$5,036.57	1.5518	\$750.00	\$483.30	
DS3 W/SHARP 3	6 Months - EL							****	6400 20	
Cap I	1.7261	\$2,145.00	\$1,242.70	1.8370	\$ 1,395.00	\$759.40	1.5518	\$750.00	\$483.30	
Cap 2	1.6765	\$3,230.00	\$1,926.63	1.7182	\$2,480.00	\$1,443.33	1.5518	\$750.00	\$483.30	
Cap 3	1.7243	\$3,773.00	\$2,188.12	1.7732	\$3,023.00	\$1,704.82	1.5518	\$750.00	\$483.30	
Cap 6	1.8058	\$5,648.00	\$3,127.63	1.8523	\$4,898 .00	\$2,644.34	1.5518	\$750.00	\$483.30	
Cap 9	1.8540	\$7,923.00	\$4,273.40	1.8926	\$7,173.00	\$3,790.10	1.5518	\$750.00	\$483.30	
Cap 12	1.8773	\$10,254.00	\$5,462.12	1.9089	\$9,504.00	\$4,978.82	1.5518	\$750.00	\$483.30	
Cap 24	1.9027	\$19,184.00	\$10,082.42	1.9204	\$18,434.00	\$9,599.12	1.5518	\$750.00	\$483.30	
Cap 36	1.8200	\$26,749.00	\$14,697.24	1.8291	\$25,999.00	\$14,213.94	1.5518	\$750.00	\$48 3.30	
DS3 W/SHARP 3	6 Months - OP							****	4404.00	
Cap 2	1.5906	\$2,890.00	\$1,816.89	1.6047	\$2,140.00	\$1,333.59	1.5518	\$750.00	\$48 3.30	
Cap 3	1.6453	\$3,186.00	\$1,936.41	1.6764	\$2,436.00	\$1,453.12	1.5518	\$750.00	\$483.30	
Cap 6	1.7488	\$4,606.00	\$2,633.74	1.7931	\$3,856.00	\$2,150.45	1.5518	\$750.00	\$483.30	
Cap 9	1.6935	\$5,464.00	\$3,226.46	1.7185	\$4,714.00	\$ 2,743.16	1.5518	\$750.00	\$483.30	
Cap 12	1.7632	\$7,208.00	\$4,087.95	1.7916	\$6,458.00	\$3,604.65	1.5518	\$750.00	\$483.30	
Cap 18	1.9242	\$10,653.00	\$5,536.39	1.9598	\$9,903.00	\$5,053.09	1.5518	\$750.00	\$483.30	
Cap 24	1.8308	\$12,962.00	\$7,079.85	1.8513	\$12,212.00	\$ 6,596.56	1.5518	\$750.00	\$483.30	
Cap 36	1.8408	\$18,954.00	\$10,296.35	1.8551	\$18,204.00	\$9,813.05	1.5518	\$750.00	\$483.30	
DS3 60 Months -	EL							****	# 400.40	
Cap 1	1.4434	\$1,598.00	\$1,107.12	1.6594	\$1,040.00	\$626.72	1.1615	\$558.00	\$480.40	
Cap 2	1.4249	\$2,363.00	\$1,658.36	1.5323	\$1,805.00	\$1,177.97	1.1615	\$558.00	\$480.40	
Cap 3	1.4789	\$2,643.00	\$1,787.17	1.5955	\$2,085.00	\$1,306.78	1.1615	\$558.00	\$480.40	
Cap 6	1.5928	\$3,709.00	\$2,328.65	1.7048	\$3,151.00	\$1,848.26	1.1615	\$558.00	\$480.40	
Cap 9	1.6692	\$5,135.00	\$3,076.38	1.7631	\$4,577.00	\$2,595.98	1.1615	\$558.00	\$480.40	
Cap 12	1.7088	\$6,608.00	\$3,867.06	1.7864	\$6,050.00	\$3,386.66	1.1615	\$558.00	\$480.40	
Cap 24	1.7617	\$12,147.00	\$ 6, 8 95.19	1.8066	\$11,589.00	\$ 6,414.80	1.1615	\$558.00	\$48 0.40	
Cap 36	1.6630	\$16,493.00	\$9,917.86	1.6884	\$15,934.00	\$ 9,437.46	1.1615	\$558.00	\$480.40	
DS3 60 Months -									****	
Cap 2	1.3302	\$2,060.00	\$1,548.63	1.4061	\$1,502.00	\$1,068.23	1.1615	\$558.00	\$480.40	
Cap 3	1.3833	\$2,124.00	\$1,535.47	1.4842	\$1,566.00	\$1,055.08	1.1615	\$558.00	\$ 480.40	

		CIRCUIT		CHANNEL TERMINATION		MILEAGE			
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST
									*
Cap 6	1.5190	\$2,787.00	\$1,834.76	1.6458	\$2,229.00	\$1,354.37	1.1615	\$558.00	\$480.40
Cap 9	1.4531	\$2,949.00	\$2,029.44	1.5435	\$2,391.00	\$1,549.04	1.1615	\$558.00	\$480.40
Cap 12	1.5640	\$3,899.00	\$2,492.89	1.6601	\$3,341.00	\$2,012.49	1.1615	\$558.00	\$480.40
Cap 18	1.8307	\$5,758.00	\$3,145.25	1.9513	\$5,200.00	\$2,664.85	1.1615	\$558.00	\$480.40
Cap 24	1.6989	\$6,613.00	\$3,892.63	1.7745	\$6,055.00	\$3,412.24	1.1615	\$558.00	\$480.40
Cap 36	1.7285	\$9,536.00	\$5,516.97	1.7826	\$8,978.00	\$5,036.57	1.1615	\$558.00	\$480.40
DS3 W/SHARP									****
Cap 1	1.4502	\$1,798.00	\$1,239.80	1.6329	\$1,240.00	\$759.40	1.1615	\$558.00	\$480.40
Cap 2	1.4363	\$2,763.00	\$1,923.72	1.5277	\$2,205.00	\$1,443.33	1.1615	\$558.00	\$480.40
Cap 3	1.4841	\$3,243.00	\$2,185.21	1.5749	\$2,685.00	\$1,704.82	1.1615	\$558.00	\$480.40
Cap 6	1.5710	\$4,909.00	\$3,124.73	1.6454	\$ 4,351.00	\$ 2,644.34	1.1615	\$558.00	\$480.40
Cap 9	1.6239	\$6,935.00	\$4,270.50	1.6825	\$6,377.00	\$3,790.10	1.1615	\$558.00	\$480.40
Cap 12	1.6501	\$9,008.00	\$5,459.22	1.6972	\$8,450.00	\$4,978.82	1.1615	\$558.00	\$480.40
Cap 24	1.6813	\$16,947.00	\$10,079.51	1.7073	\$16,389.00	\$9,599.12	1.1615	\$558.00	\$480.40
Cap 36	1.6124	\$23,693.00	\$14,694.34	1.6276	\$23,134.00	\$14,213.94	1.1615	\$558.00	\$480.40
DS3 W/SHARP									****
Cap 2	1.3561	\$2,460.00	\$1,813.99	1.4262	\$1,902.00	\$1,333.59	1.1615	\$558.00	\$480.40
Cap 3	1.4088	\$2,724.00	\$1,933.51	1.4906	\$2,166.00	\$1,453.12	1.1615	\$558.00	\$480.40
Cap 6	1.5155	\$3,987.00	\$2,630.84	1.5945	\$3,429.00	\$2,150.45	1.1615	\$558.00	\$480.40
Cap 9	1.4732	\$4,749.00	\$3,223.56	1.5278	\$4,191.00	\$2,743.16	1.1615	\$558.00	\$480.40
Cap 12	1.5420	\$6,299.00	\$4,085.05	1.5927	\$5,741.00	\$3,604.65	1.1615	\$558.00	
Cap 18	1.6912	\$9,358.00	\$5,533.49	1.7415	\$8,800.00	\$5,053.09	1.1615	\$558.00	\$480.40
Cap 24	1.6127	\$11,413.00	\$7,076.95	1.6456	\$10,855.00	\$6,596.56	1.1615	\$558.00	\$480.40
Cap 36	1.6259	\$16,736.00	\$10,293.45	1.6486	\$16,178.00	\$9,813.05	1.1615	\$558.00	\$48 0.40
DS3 120 Months		•							
Cap 1	1.4562	\$1,564.00	\$1,074.02	1.6594	\$1,040.00	\$626.72	1.1715	\$524.00	\$447.30
Cap 2	1.4330	\$2,329.00	\$1,625.26	1.5323	\$1,805.00	\$1,177.97	1.1715	\$524.00	\$447.30
Cap 3	1.4874	\$2,609.00	\$1,754.08	1.5955	\$2,085.00	\$1,306.78	1.1715	\$524.00	\$447.30
Cap 6	1.6009	\$3,675.00	\$2,295.55	1.7048	\$3,151.00	\$1,848.26	1.1715	\$524.00	\$447.30
Cap 9	1.6762	\$5,101.00	\$3,043.28	1.7631	\$4,577.00	\$2,595.98	1.1715	\$524.00	\$447.30
Cap 12	1.7147	\$6,574.00	\$3,833.96	1.7864	\$6,050.00	\$ 3,3 8 6.66	1.1715	\$524.00	\$447.30
Cap 24	1.7652	\$12,113.00	\$6,862.09	1.8066	\$11,589.00	\$6,414.80	1.1715	\$524.00	\$447.30
Cap 36	1.6650	\$16,458.00	\$9,884.76	1.6884	\$15,934.00	\$ 9,437.46	1.1715	\$524.00	\$447.30

	CIRCUIT			CHAN	NEL TERMIN	IATION	MILEAGE		
	PRICE/COST		DIRECT	PRICE/COST		DIRECT	PRICE/COST		DIRECT
SERVICE	RATIO	PRICE	COST	RATIO	PRICE	COST	RATIO	PRICE	COST
DS3 120 Month	s - OP								
Cap 2	1.3368	\$2,026.00	\$1,515.53	1.4061	\$1,502.00	\$1,068.23	1,1715	\$524.00	\$447.30
Cap 3	1.3911	\$2,090.00	\$1,502.37	1.4842	\$1,566.00	\$1,055.08	1.1715	\$524.00	\$447.30
Cap 6	1.5280	\$2,753.00	\$1,801.66	1.6458	\$2,229.00	\$1,354.37	1.1715	\$524.00	\$447.30
Cap 9	1.4602	\$2,915.00	\$1,996.34	1.5435	\$2,391.00	\$1,549.04	1.1715	\$524.00	\$447.30
Cap 12	1.5713	\$3,865.00	\$2,459.79	1.6601	\$3,341.00	\$2,012.49	1.1715	\$524.00	\$447.30
Cap 18	1.8392	\$5,724.00	\$3,112.15	1.9513	\$5,200.00	\$2,664.85	1.1715	\$524.00	\$447.30
Cap 24	1.7046	\$6,579.00	\$3,859.53	1.7745	\$6,055.00	\$3,412.24	1.1715	\$524.00	\$447.30
Cap 36	1.7327	\$9,502.00	\$5,483.87	1.7826	\$8,978.00	\$5,036.57	1.1715	\$524.00	\$447.30
DS3 W/SHARP	120 Months - EL								
Cap 1	1.4618	\$1,764.00	\$1,206.70	1.6329	\$1,240.00	\$759.40	1.1715	\$524.00	\$447.30
Cap 2	1.4434	\$2,729.00	\$1,890.62	1.5277	\$2,205.00	\$1,443.33	1.1715	\$524.00	\$447.30
Cap 3	1.4911	\$3,209.00	\$2,152.12	1.5749	\$2,685.00	\$1,704.82	1.1715	\$524.00	\$447.30
Cap 6	1.5768	\$4,875.00	\$3,091.63	1.6454	\$4,351.00	\$2,644.34	1.1715	\$524.00	\$447 .30
Cap 9	1.6286	\$6,901.00	\$4,237.40	1.6825	\$6,377.00	\$3,790.10	1.1715	\$524.00	\$ 447.30
Cap 12	1.6539	\$8,974.00	\$5,426.12	1.6972	\$8,450.00	\$4,978.82	1.1715	\$524.00	\$447.30
Cap 24	1.6835	\$16,913.00	\$10,046.41	1.7073	\$16,389.00	\$9,599.12	1.1715	\$524.00	\$447.30
Cap 36	1.6136	\$23,658.00	\$14,661.24	1.6276	\$23,134.00	\$14,213.94	1.1715	\$524.00	\$447.30
DS3 W/SHARP	120 Months - OP								
Cap 2	1.3622	\$2,426.00	\$1,780.89	1.4262	\$1,902.00	\$1,333.59	1.1715	\$524.00	\$447.30
Cap 3	1.4155	\$2,690.00	\$1,900.41	1.4906	\$2,166.00	\$1,453.12	1.1715	\$524.00	\$447.30
Cap 6	1.5217	\$3,953.00	\$2,597.74	1.5945	\$3,429.00	\$2,150.45	1.1715	\$524.00	\$447.30
Cap 9	1.4778	\$4,715.00	\$3,190.46	1.5278	\$4,191.00	\$2,743.16	1.1715	\$524.00	\$447.30
Cap 12	1.5462	\$6,265.00	\$4,051.95	1.5927	\$5,741.00	\$3,604.65	1.1715	\$524.00	\$447,30
Cap 18	1.6952	\$9,324.00	\$5,500.39	1.7415	\$8,800.00	\$5,053.09	1.1715	\$524.00	\$447,30
Cap 24	1.6155	\$11,379.00	\$7,043.85	1.6456	\$10,855.00	\$6,596.56	1.1715	\$524.00	\$447,30
Cap 36	1.6278	\$16,702.00	\$10,260.35	1.6486	\$16,178.00	\$9,813.05	1.1715	\$524.00	\$447.30